



The Maritime Standard
TMS

SHIP FINANCE & TRADE CONFERENCE

6 November 2018, Sheraton Abu Dhabi Hotel & Resort

Endorsed by

الهيئة الاتحادية للمواصلات البرية والبحرية
Federal Transport Authority - Land & Maritime



Converting Greater Optimism into Sustainable Trade Growth

The Maritime Standard Ship Finance and Trade Conference is being held at the Sheraton Abu Dhabi Hotel & Resort on 6th November 2018. This will be the fourth in an increasingly successful series of conferences that started in 2015. Each event has attracted a bigger attendance than the previous one, and this year is set to be another record-breaker. The Ship Finance and Trade Conference has gained in relevance and popularity by bringing together experts from the fields of shipping, ports, banking, finance, trade and maritime law under one roof to discuss and debate the most important contemporary trends and issues facing the market. In particular the event aims to encourage dialogue and cooperation between the various sectors represented to help achieve sustainable growth within the regional shipping and ports sectors, as well as an overall expansion in trade activity.


The 2018 Ship Finance and Trade Conference will feature a top-quality panel of speakers who are keen to share their knowledge and experience with those attending the event, as well as to point the way forward. These speakers will include some of the most influential personalities and policy makers within the maritime, finance and trade sectors, all with many years of experience in their chosen fields.



The event starts with a keynote session, followed by three distinct conference sessions on a particular theme. The popular 'one-on-one' interview with leading innovators and thinkers will return, and there will also be plenty of opportunity to ask questions of speakers and panellists at the end of each session.

The Ship Finance and Trade Conference is now firmly established on the industry calendar and this year the quality of the speakers is poised to raise the event to another level. The event aims to be both enjoyable and informative, and will present a unique opportunity to learn from, and be guided by industry experts, as well as to have the chance to network with business leaders.

Tuesday, 6th November 2018

Conference Programme Outline

09:00	Registration
09:00	Welcome Refreshments Sponsored by 
09:45	Welcome by Clive Woodbridge, Conference Chairman & Editor, The Maritime Standard
09:50	Inaugural Address by Trevor Pereira, Managing Director, The Maritime Standard
10:00	Keynote Addresses by <ul style="list-style-type: none"> • Keynote Address by H.E. Ahmed M. Shareef Alkhoori, Director General, Federal Transport Authority-Land & Maritime • Keynote Address by Capt. Mohamed Juma Al Shamisi, CEO, Abu Dhabi Ports
10:30	Main session: Investing in Infrastructure delivery - how to unlock trade potential? <ul style="list-style-type: none"> • How will the Chinese government's New Silk Road and One Belt initiatives impact on infrastructure provision and demand in the Middle East and the Indian Subcontinent? • Port investments - developing strategies to support local trade growth • Sagarmala initiatives - what will be the impact on Indian trade? • Port investments in the UAE - what is the next step? • Hambantota port - a key piece in the global trade jigsaw • Assessing the climate for regional infrastructure investment Speakers: <ul style="list-style-type: none"> • Capt. Abdulkareem Al Masabi, CEO, ADNOC Logistics & Services • Michael Jorgensen, CFO, Oman Shipping Company • Dr Priyath Wickrama, Chairman, Bestar Consultancy • Ross Thompson, Acting/Chief – Commercial and Strategy Officer – Ports, Abu Dhabi Ports • Saliya Wickramasuriya, Senior Advisor to CEO, Hambantota International Port Group

11:45	Panel Discussion/Question & Answer
12:15	An Exclusive Up Close and personal with: Bibop Gresta, Chairman, Hyperloop Transportation Technologies Sanjay Mehta, Chairman, S One Capital
12:45	Lunch sponsored by 
13:45	<p>Session 2 - The Future for Ship Finance - the implications for the market in Middle East and the Indian Subcontinent</p> <ul style="list-style-type: none"> • What is the future for ship finance and what will this mean for the region? • What new approaches are needed by the ship finance sector? • Are alternative lending platforms a risk too far for shipping? • Will banks reassess their long term ship finance vision? • Investing positively in uncertain market conditions • M&A activity - is there more to come and what lessons can be learned from the past? • Assessing leading regional shipowner's plans in terms of fleet development investment. • What does the shipping industry today need from the finance sector? <p>Session Chair:</p> <ul style="list-style-type: none"> • Jesper Kjaedegaard, Partner, Mercator International <p>Speakers:</p> <ul style="list-style-type: none"> • Ali Shehab, Deputy CEO, Kuwait Oil Tanker Company • Bobby Varghese, Vice President- Financial Strategy, Abu Dhabi Ports • Jacob Berman, MD, Infrastructure and Transportation. Corporate & Institutional Banking, Standard Chartered • Andrew Simmons, CEO, Global Marine Transport Capital • Marcus Machin, Director, Tufton Oceanic (Middle East) Limited • Tien Tai, Partner, HFW • Michael Savva, Partner, Watson Farley Williams
15:15	Panel Discussion/Question & Answer
15:30	<p>Refreshment Break</p> <p>Sponsored By:</p> 

15:45	Session 3 - Supporting regional trade development
<ul style="list-style-type: none"> • What does the future hold for India’s coastal and short sea trades? • Emirates Gulf Aluminium - a case study in investing in supply chain optimisation • RAK Ports - opening up a gateway for bulk trade growth • Overcoming security barriers to trade • Maritime law expertise - the key to regional trade success • Environmental investments - a growing and urgent necessity • The chemical trades - Bahri opens the door to new markets • Developing new trade-supporting finance products <p>Speakers:</p> <ul style="list-style-type: none"> • Waleed Altamimi, GM, Emirates Classification (TASNEEF) • Capt. S.R. Patnaik, CEO, International Shipping and Logistics • Bora Bariman, Head of Energy and Marine, National Bank of Fujairah • Giovanni Moscatelli, Partner and MD, The Boston Consulting Group Middle East 	
16:45	Panel Discussion/ Question & Answer
17:00	Networking Reception



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