



The
Maritime Standard
TMS

SHIP FINANCE & TRADE CONFERENCE

6 November 2019, Sofitel Abu Dhabi Corniche

FINDING INNOVATIVE SOLUTIONS IN A CHANGING GEOPOLITICAL AND ECONOMIC ENVIRONMENT

Event Overview

The fifth annual The Maritime Standard Ship Finance and Trade Conference will be held at the Sofitel Abu Dhabi Corniche on 6th November 2019. It will seek to build on the reputation for quality information sharing and networking earned over the past four years.

In 2018 the Conference attracted a high-quality audience of around 150 executives and decision makers from across the industry. They assembled to discuss and debate the key issues and trends facing the shipping and ports market in the Middle East and the Indian Subcontinent, with a particular focus on financial issues. The audience heard from some of the best-known personalities in the business, all leaders in their chosen fields, who highlighted the importance of building partnerships to help accelerate investment-led growth within the industry.

Wednesday, 6th November 2019

Conference Programme Outline

09:00	Registration and welcome refreshments
09:30	Welcome by Clive Woodbridge, Editor, The Maritime Standard
09:35	Inaugural address by Trevor Pereira, Managing Director, The Maritime Standard
09:40	Keynote Address <ul style="list-style-type: none"> • H.E. Eng. Ahmed Mohamed Sharif Al Khoori, Director General, Federal Transport Authority- Land & Maritime • Capt. Mohamed Juma Al Shamisi, CEO, Abu Dhabi Ports • Capt. Abdulkareem Al Masabi, CEO, ADNOC Logistics & Services
10:10	Session 1: Accentuating the positive - how to take advantage from regional and global trade trends <ul style="list-style-type: none"> • The changing world trade order - what lies in store and how can the maritime sector best position itself for long term success? • China's One Belt, One Road - tapping into a once in a generational opportunity • Does oil supply volatility open up more opportunities than challenges? • Taking a port perspective - where should investment be focused at a time of rapid change and transformation? • Tanker operators see light at the end of the tunnel • Container shipping lines' regional investment decisions start shaping opportunities • Profitably financing the shipping industry at a time of political and economic change • Indian coastal shipping - liberalising a market with huge potential • Inland transportation - using new technology to increase speed and reduce cost Speakers: <ul style="list-style-type: none"> • Adel Al Wahedi, CFO, Abu Dhabi Ports • Chris Peters, CEO, Eships • Dr. Ilias Visvikis, Professor and Director, Center for Executive and Professional Education, American University of Sharjah • Capt. S.R. Patnaik, CEO, International Shipping & Logistics
12:30	Panel Discussion/ Question & Answer Session
12:45	Lunch
13:45	Session 2: Developing future proof solutions <ul style="list-style-type: none"> • Will the industry turn more to mergers and acquisitions to secure future stability? • How can shipowners and operators chart a viable course through challenging environmental waters?

- Attracting inward investment - a case study of success
- Digitalisation and AI - is the industry keeping pace with emerging new technology?
- Hyperloop technology - progress report on a potential game changer
- Should the financial services sector be taking a longer-term view of shipping and maritime?
- Multimodal rail and road transport - integrating shipping and port services with landside logistics
- The automotive trades - catering to the needs of a fast-changing sector

Speakers:

- Lars Juul Jorgensen, CEO & CCO, Dubai Navigation Corp
- Christopher James Thomas, CFO, ADNOC Logistics & Services
- Nitin Mehta, CFO, Tomini Shipping
- Capt. Harihar Prasad, Managing Director, McQuilling Shipping Services

15:15	Panel Discussion/ Question & Answer Session
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15:30	Refreshment Break
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15:45	Session 3 - Breaking down the barriers to greater shipping and finance industry collaboration
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- Chinese banks and financial services - presenting exciting new options for regional shipping and ports investment?
- Islamic Finance tools- how can they be adapted to better meet today's shipping industry requirements
- Does the industry need new financing tools for the next investment cycle?
- What role do specialist insurers and maritime lawyers have in bridging the gap
- Recent newbuilding projects - case studies in good collaboration
- Alternative financing methods - will they usher in a new era?
- Funding new road, rail and inland waterway services

Speakers

- K. B. Chandramouli, Director- Shipping, Aviation and ECA Financing, Faber Capital
- Tien Tai, Partner, HFW
- Nabil Azzouz, Senior Manager-Marine & Energy & North Africa, Abu Dhabi National Insurance Company
- Richard Briggs, Member of EMAC Board of Trustees and Executive Partner at Hadeef & Partners
- Nijoe Joseph, Partner, Stephenson Harwood

17:00	Panel Discussion/ Question & Answer Session
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17:30	Networking Reception
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18:00	End
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